



New Brunswick
Forest Products Commission

Commission des produits forestiers
du Nouveau Brunswick

Annual Report 2021-2022

Natural Resources & Energy Development

1 November 2022

November 1, 2022

Hon. Mike Holland, Minister
Department of Natural Resources &
Energy Development
P. O. Box 6000
Fredericton, NB
E3B 5H1

Dear Sir,

Re: New Brunswick Forest Products Commission – 2021-22 Annual Report

On behalf of the New Brunswick Forest Products Commission, it is my privilege to submit our Annual Report for the period April 1, 2021 to March 31, 2022. The report has been designed to highlight the activities and accomplishments of the Forest Products Commission for the fiscal year 2021-22, and to provide summary information regarding the seven forest products marketing boards.

Sincerely,

A handwritten signature in black ink, appearing to read 'Brian Mosher', is written over the typed name and title.

Brian Mosher, Q.C.
Chairman
New Brunswick Forest Products Commission

Table of Contents

Chairman’s Message	1
Highlights from the Past Year	2
Commission Objectives and Duties	3
Overview of Commission Operations.....	4
Changes in Commission Membership.....	5
Data Collection	5
Auditing and Reporting.....	6
Legislation – Acts / Regulations / Orders	6
Investigations	6
Appeals	7
Commission Strategic Plan	7
Marketing Boards	7
Commission Meetings	8
Negotiations	8
Performance Indicators.....	8
Financial Information.....	9
Appendix A – Private Woodlot Production and Sales Data.....	10
Appendix B – Forest Products Marketing Board Silviculture Revenue and Expenditures	12
Appendix C – Forest Products Marketing Board Financial Reporting	13
Appendix D – Forest Products Marketing Board Contact Information.....	14

Chairman's Message

The New Brunswick Forest Products Commission (FPC), an agency established in 1971 by the *Forest Products Act*, oversees the seven Forest Products Marketing Boards (the "Marketing Boards") and acts as a liaison in the marketing relationships between private woodlot owners, the seven Marketing Boards, forest industries (pulpmills, sawmills and consumers) and the Government of New Brunswick. The Commission and Marketing Boards have legislated authority regarding regulation of the production and marketing of primary forest products from private woodlots. The Commission reports to the Minister of Natural Resources and Energy Development and to the Crown Corporations Committee, a standing committee of the New Brunswick Legislature.

This Annual Report is designed to be in line with the reporting of the Government of New Brunswick's and Department of Natural Resources and Energy Development's formal management system which focuses on performance reporting and aims to provide better accountability to the public.

The annual report of the New Brunswick Forest Products Commission (the "Commission") provides summary information about the Commission's activities as well as the financial and statistical information for the fiscal year ending March 31, 2022. The primary function of the report is to be the major accountability document for the Legislative Assembly and the public. It serves as the key link between the objectives and duties of the Commission and the results obtained.

The Commission and its staff continued work over the year to improve the ways that the duties of the Commission align with its legislated objectives. We look forward to continuing that process throughout the next year.

Brian Mosher
Chairman, New Brunswick Forest Products Commission

Highlights from the Past Year

Consequences as a result of the COVID-19 pandemic continued to be felt through the 2021-2022 fiscal year. Due to another outbreak, government employees were directed to work from home at the beginning of January 2022 and returned to work on February 22, 2022. Any and all meetings continued through this time by way of virtual means. Upon return to work, all staff continued to follow the guidelines established by Public Health.

The Commission continued to develop its strategic plan which expanded existing activities as well as established new activities as part of the Commission's day-to-day operations.

The 2021-22 year also saw the Commission review its internal procedures regarding the Transportation Certificate audits to address any deficiencies and initiate the implementation of a TC management system as well as developing improvements to the negotiating agency process by establishing a new Negotiating Agencies Order which was drafted by the end of 2021-22.

The Commission heard one appeal in 2021-22 and conducted investigations examining transportation certificate use by a woodyard operation, a logging contractor and unpaid levies. The relationship between the Marketing Boards and the New Brunswick Federation of Woodlot Owners was also investigated which led to a Commission Order being drafted and the drafting of guidelines for Board levy expenditures.

In 2021-22, the Commission continued to develop its independent website and the website went live in mid-2021 as projected.

The Commission conducted stumpage data collection on a monthly basis for the period January 2021 through December 2021. Collecting the data on a monthly basis assisted the Department of Natural Resources and Energy Development in considering changes to the Province's timber royalty rates. The Commission also continued to collect private woodlot production data and timber utilization data from Licensees and sub-Licensees.

Commission Objectives and Duties

The Forest Products Commission (Commission) was established in 1971 by the *Forest Products Act*, although it draws its authority, duties and responsibilities from that act, as well as the *Natural Products Act*. The primary role of the Commission is general supervision over the operations of the seven Forest Products Marketing Boards (Boards) in New Brunswick that are established under the *Natural Products Act*.

Under the *Natural Products Act*, regulations have been made by the Lieutenant-Governor in Council establishing the seven Forest Products Marketing Boards and the authority of those Boards to collect levies from primary forest products that are produced and marketed. Regulations are also made by the Commission that defines the administration and governance of each Forest Products Marketing Board. The table below outlines the year of establishment, establishing regulation, administration regulation, and associated agency of each Board.

Forest Products Marketing Board	Year of Establishment	Establishing Regulation	Administrative Regulation(s)	Associated Organization
Carleton-Victoria (CV)	1978	Regulation 2014-1	Regulation 2005-140	Carleton-Victoria Wood Producers Association
Madawaska (MAD)	1961		Regulation 2006-87	N/A
North Shore (NS)	1973		Regulation 2005-142	N/A
Northumberland County (NTH)	1974		Regulation 2005-144	Northumberland County Woodlot Owners Association
South East New Brunswick (SENB)	1981		Regulation 2005-106	N/A
Southern New Brunswick (SNB)	1979		Regulation 2005-146	SNB Wood Cooperative Ltd.
York Sunbury Charlotte (YSC)	1978		Regulation 2005-148	N/A

The objectives of the Commission are:

- (a) to encourage and facilitate the achievement of expanding markets and equitable prices for both the producer and consumer of purchased primary forest products; and
- (b) to encourage and facilitate the optimum utilization of private woodlot resources.

The duties of the Commission are:

- (a) to examine and consider data relevant to the production and sale of purchased primary forest products,
- (b) to facilitate meaningful dialogue between producers and consumers,
- (c) to administer the negotiation process between the Producer Associations and their agents,
- (d) to act as conciliator when requested in disputes arising between a Producer Association and a consumer of primary forest products,
- (e) to conduct inquiries on the following matters with respect to primary forest products:
 - (i) the cost of production, distribution and transportation;
 - (ii) prices, markets and systems of classification; and
 - (iii) any other matter related to marketing,
- (f) to investigate complaints in relation to the marketing of primary forest products,
- (g) to be informed regarding developments in the harvesting and marketing of primary forest products, and
- (h) to recommend to the Minister the institution of those marketing controls that appear necessary or advisable.

The Commission is responsible for the overall conduct of the regulated forest products marketing system for private lands in New Brunswick. It is responsible for ensuring that the Boards exercise the powers granted to them in the manner intended. The Commission:

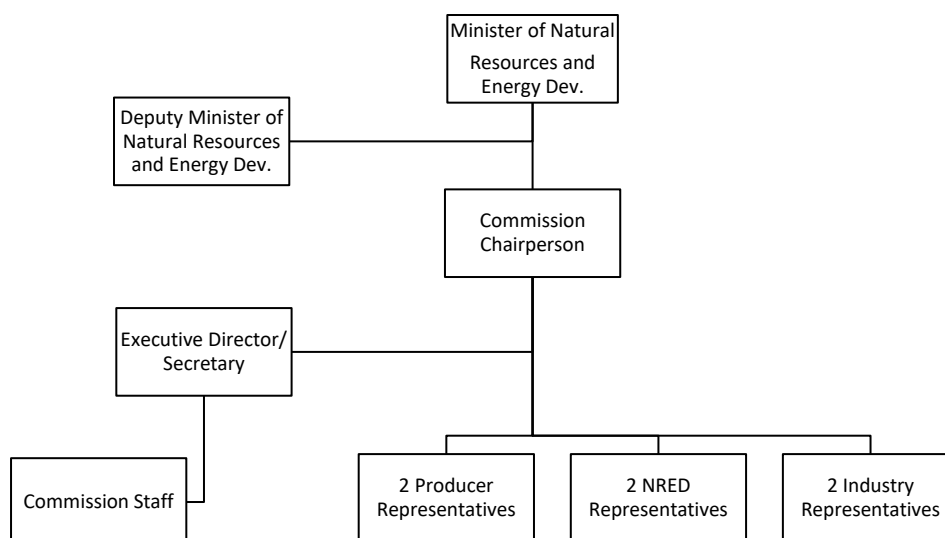
- has general supervision of the seven regulated Forest Products Marketing Boards (see Appendix D);
- provides liaison and is the body of appeal for Marketing Boards, private woodlot owners, government and industry;
- lends assistance in resolving disputes between: woodlot owner, board, industry, contractor, broker, etc.;
- can facilitate the negotiation, conciliation, and arbitration between Boards and industry;
- investigates complaints in relation to the marketing of primary forest products;
- provides policy advice to the Minister of Natural Resources and Energy Development, and
- recommends amendments to regulations pertaining to Marketing Boards and the marketing system.

The seven Marketing Boards are given specific powers by regulation and the role of the Commission is to verify they work within the scope of their marketing plans. In doing so, the Commission represents the interests of the private woodlot owners in each Marketing Board regulated area.

Overview of Commission Operations

The Commission is responsible to the Minister of Natural Resources and Energy Development. The Commission's structure is defined by the *Forest Products Act* and includes seven members appointed by the Lieutenant-Governor in Council. The Commission is designed to provide a fair representation of all segments of the forest sector, including two representatives of the producers (private woodlot owners), two representatives of the forest industries of New Brunswick, two representatives of the Department of Natural Resources and Energy Development, and one independent Chair. Appointment terms of industry and producer representatives are up to three years and appointment terms of the NRED representatives, and the Chair are up to five years.

During the year, the Commission had employees consisting of an Executive Director / Secretary and four other staff members.



Sector	Commissioner	Appointment Date	Term (years)
Independent Chair	Andrew Green	July 12, 2018	5 (resigned in October 2021)
Independent Chair	Brian Mosher	February 10, 2022	Completing the term of the previous Chair
NRED	Carol Dixon	September 26, 2019	3
NRED	Maurice Harquail	July 12, 2018	4
Producers	Mario Comeau	May 27, 2021	3
Producers	Sherrie Boyd	May 27, 2021	2
Forest Industries	Mike O'Blenis	March 23, 2019	2
Forest Industries	Mike Legere	May 27, 2021	2
Forest Industries	Brent Thompson	February 11, 2021	3

Changes in Commission Membership

In October 2021, Mr. Andrew Green resigned from his appointment to the Commission as Chair. Ms. Carol Dixon acted as Chair from November to February until a new chair could be appointed. Mr. Brian Mosher, who had previously been Chair of the Commission from 2012 to 2018, was once again appointed as Chair in February 2022 to fulfill the remainder of Mr. Green's term. In May 2021, Mr. Mario Comeau and Ms. Sherrie Boyd were appointed as representatives for producers and Mr. Mike Legere was appointed as a representative for forest industries.

Data Collection

The Commission regularly collects data from the Boards, including monthly production, sales of primary forest products through the Boards, financial statements and reports of forest management revenues and expenditures related to the Private Woodlot Silviculture Program. During the 2021-22 year, the Commission continued to work on initiatives aimed at improving the consistency and accuracy of production data collected from the Boards. The Commission also continued collecting and reporting on stumps values as part of its ongoing work and in this fiscal year began collecting that data on a monthly basis to assist the Department of Natural

Resources and Energy Development in considering changes to the Province’s timber royalty rates in a manner that minimizes the time between the Commission’s study results and implementation of changes to timber royalty rates.

Auditing and Reporting

Private woodlot production data and audited financial information of the seven Forest Products Marketing Boards was compiled, standardized and assessed to provide reports and information to the Minister of Natural Resources & Energy Development and is summarized in Appendix A and Appendix C of this report.

A review of the Provincial Private Land Silviculture program revenues and expenditures was completed, verifying that no more than 20% of the provincial silviculture monies have been retained by the Boards for program administration costs and that Boards provide additional revenue detail for the 10% of the government funding level required as “owner funding” in this fiscal year (see Appendix B).

The Commission also conducted procedural audits of the Transportation of Primary Forest Products Certificates. Transportation Certificates (TC) are audited in each Marketing Board region for level of completion of information required by regulation and accuracy of the information recorded on the Certificates. The results of these audits are published in a report by the Commission. The results of the 2021-22 TC audit showed a significant compliance issue with information reported on the TCs. These findings were further investigated through the end of the fiscal year.

In addition, the 2021-22 year saw the Commission review its internal procedures regarding the Transportation Certificate audits to address any deficiencies and to take the appropriate steps to address the issues at the Marketing Board level. This involved the implementation of a TC management system based on best practices due to issues with the non-payment of levies and unreported scale. The Executive Director of the Commission reviewed the current practices of each Marketing Board with respect to how they reconcile and account for all issued TCs and drafted a standard TC management system based on best practices, for adoption by all Boards, which was reviewed and ratified by the Commission members in December 2021. The Commission also deemed that the TC management system was to be included in the scope of each Board’s third-party audit process and findings to be included in audit reports to the Commission beginning in the 2022-23 fiscal year.

Legislation – Acts / Regulations / Orders

The Commission issued the following orders during the 2021-2022 year:

Order /Reg. No.	Subject	Date In Force	Date Repealed or Expiry (if applicable)
2021-527	Order Respecting Expenditures and Investments of Forest Products Marketing Boards – Natural Products Act	October 21, 2021	N/A
2022-596	Borrowing Authorization Order for York Sunbury Charlotte Board	December 14, 2021	December 13, 2022

Investigations

The Commission conducted two investigations in the 2021-2022 fiscal year.

One investigation examined the relationship between the Marketing Boards and the New Brunswick Federation of Woodlot Owners (Federation). During the investigation, the Commission requested that the Boards provide details on the amount of funds they had issued to the Federation and for what use these funds were intended. Among the Boards' powers is to advertise and promote the regulated products however, the Boards are not authorized to engage someone to lobby the government on their behalf and there was no indication of the Federation aiding the Marketing Boards in fulfilling their mandate of the promotion and marketing of the regulated products in New Brunswick. Commission Order No. 2021-527 was drafted and stated specifically that Boards are not permitted to use funds generated through the collection of levies for the purpose of funding the Federation and must cease all membership with the Federation. This also led to the drafting of guidelines for Board levy expenditures which were approved by the Commission in January 2022.

The investigation of a woodyard operation in western New Brunswick continued in 2021-2022 and multiple instances of duplicate paperwork containing identical information were discovered for deliveries to both the woodyard and to mills. The Commission shared this information with the Marketing Boards in order for them to confirm full payments of levies.

The Commission received information regarding a logging contractor and began investigating, in conjunction with the Department of Public Safety, into transportation certificate use, specifically focused on unreported wood being exported out of the province from private woodlots. The Executive Director of the Commission and conservation officers from Public Safety were appointed as inspectors. Public Safety collected transportation certificate and scale bill information from this contractor for just under 500 truckloads of wood. The Commission shared this information with the affected Marketing Boards in order for them to confirm full payments of levies.

The Commission received a complaint from a Marketing Board alleging that a Crown licensee failed to negotiate in good faith according to Section 15 of the *Forest Products Act*. Legal opinions were sought by the Commission and the investigation continued into the new fiscal year.

Appeals

On April 21, 2021, the board of directors for the York Sunbury Charlotte Forest Products Marketing Board (YSC Board) passed a resolution to exclude any licensees or sub-licensees from participating in future private woodlot stumpage tenders. AV Group NB Inc. then submitted a notice of appeal regarding the decision of the YSC Board pursuant to section 65(1) of the *Natural Products Act*. The appeal was heard on December 7, 2021 and a decision was rendered on January 5, 2022.

Commission Strategic Plan

The Commission developed a strategic plan to guide and focus its efforts on several projects and new activities. Commission members engaged in strategic planning sessions to identify activities as well as map out priorities and proposed timelines. The strategic plan was adopted by the members in December 2021. A sub-committee of Commission members was formed and with Commission staff worked on further developing the strategic plan including meeting with stakeholders.

Marketing Boards

In the 2019-20 fiscal year, the Commission began exercising the powers of the Southern New Brunswick (SNB) Forest Products Marketing Board. The powers of the Board were returned to its members on a probationary basis effective December 1, 2019, by way of an Order of the

Commission. As all necessary actions were addressed, a strategic plan was developed, and there were no further reporting issues with the SNB Board, the probationary status was removed in July 2021.

Commission Meetings

The Commission conducted nine meetings during the year with a 95%-member participation rate. Six of the meetings were held in Fredericton while the other three were held virtually.

Negotiations

As part of its mandate, the Commission is responsible for the administration of the negotiation process between Boards and consumers. Since 2005, it did so through Commission Order 2005-189 (*Forest Products Marketing Boards Negotiating Agencies Order – Natural Products Act*). The Order required that Boards and consumers of primary forest products register the names of the individuals that will undertake negotiations between the parties (Negotiating Agencies) with the Commission.

In 2021-22, improvements were deemed necessary with the negotiating agency process and the Commission assembled a sub-committee of two Commission staff and two Commission members to meet with representatives from the Marketing Boards and industry to discuss and review proposed improvements and changes to the Negotiating Agency Order. Consensus was reached on many of the proposed amendments and a new Negotiating Agencies Order was being drafted at the end of 2021-22 to be in effect in the 2022-23 fiscal year.

In 2021-22, there were seven negotiating agencies formally filed with the Commission between Marketing Boards and processors and one report on negotiations was filed from a processor. One of the negotiations was referred to conciliation in January 2022, following which, one of the parties requested the Commission refer the negotiations to arbitration. The arbitration panel was not established before the fiscal year end.

Performance Indicators

These indicators include Annual Report completion date, response time to investigation requests, private woodlot production summary due dates, policy review and implementation timelines, stumpage data collection and reporting deadlines, and transportation certificate audit deadlines. The following table summarizes performance within those indicators for 2021-22.

Performance Measure	Measure	Performance
Commission Annual Report	Completed by August 31st each year	2020-21 Annual Report delayed*
Investigations	Formally respond to requests for investigations within 30 days	All requests responded within the measured timeframe
Production Summaries	Completed by 15th of each month	Filed on time 12 of 12 months
Policy Review/ Implementation	Completed by March 31st each year	Incomplete
Stumpage Data Collection	Transactional data due October 31 each year	2021 data received monthly.
Stumpage Study Report	Report completed by January 31 each year	January to December 2021 report in progress
Transportation Certificate Audit	Completed by September 30 each year	Final audit and summary completed January 2021

*Delayed publication of the annual report due to late submission of Northumberland County Forest Products Marketing Board's audited financial statements.

Financial Information

The Commission receives its funding through the budget of the Department of Natural Resources and Energy Development. It is the sole source of funding for the Commission. A balance sheet has not been prepared because the Commission draws its funding directly from NRED, according to an agreed upon budget. The Commission does not receive the funding as a grant, but operates directly from the NRED budget, with administrative support from the Department. The Commission is a body corporate, as determined by the *Forest Products Act* and confirmed by the Office of the Auditor General. The Commission expenditures are also included in the NRED Annual Report and financial statements. The Chair of the Commission is paid \$25,000 annually and the other six members of the Commission who attend monthly meetings are paid a per diem (\$150 per day) while engaged in work of the Commission which is set by Order of the Lieutenant-Governor in Council. Reimbursement for reasonable travel expenses is in accordance with New Brunswick Government Travel Policy AD-2801.

New Brunswick Forest Products Commission Financial Statement 2020-2021

	2021-22 Budget	2021-22 Expenditures	Budget Variance
Administration			
Regular Payroll and Benefits	\$ 368,399	\$ 282,819	\$ 85,580
Administration Travel Expenses	16,500	503	15,997
Rent/Operating Expenses	129,790	59,029	70,761
Administration Sub-total	514,689	342,351	172,338
Members' Expenses			
Members' per diem	36,700	23,283	13,417
Members' Travel Expenses	13,800	3,876	9,924
Members' Sub-total	50,500	27,159	23,341
Total	\$ 565,189	\$ 369,510	\$ 195,679

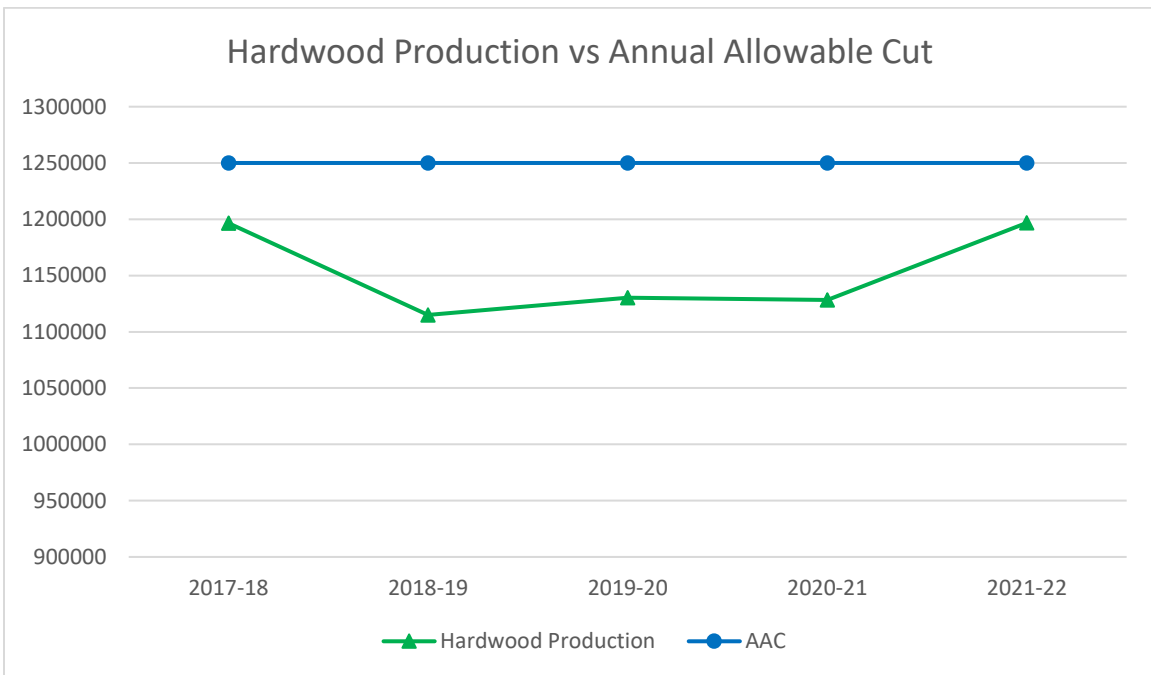
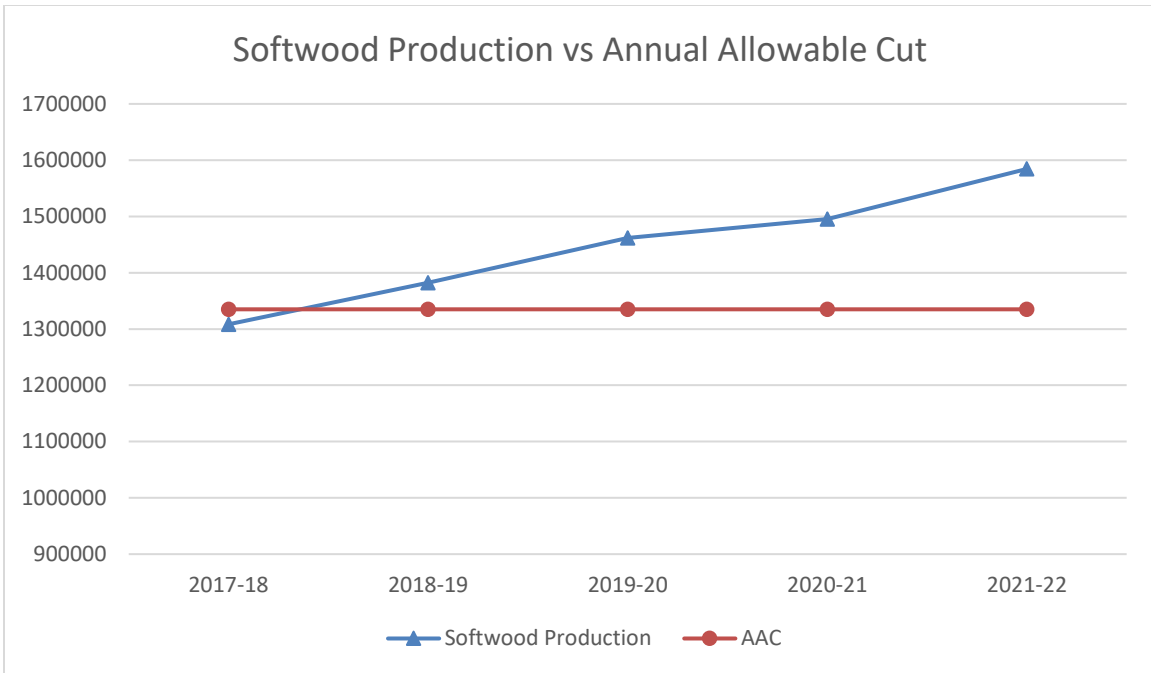
- Source: NRED / NB Forest Products Commission

Appendix A – Private Woodlot Production and Sales Data

Forest Products Marketing Board Volume in Cubic Metres (excluding biomass)								
Year	Carleton-Victoria	Madawaska	North Shore	Northumberland	South East NB	Southern NB	York Sunbury Charlotte	Total
2012-13	150,100	195,500	203,800	47,500	162,500	292,600	144,300	1,196,300
2013-14	206,600	207,800	238,100	112,400	239,000	420,000	245,300	1,669,200
2014-15	213,800	164,100	252,100	140,500	226,100	354,600	238,900	1,590,100
2015-16	320,691	239,681	266,031	232,378	253,282	431,263	345,008	2,088,334
2016-17	296,232	265,355	238,159	247,137	242,536	505,446	447,462	2,242,327
2017-18	291,560	208,523	195,149	192,149	267,057	416,742	383,596	1,954,912
2018-19	311,510	181,356	163,656	219,643	354,166	414,079	303,005	1,947,415
2019-20	250,637	174,847	206,302	232,038	407,352	387,508	383,523	2,042,207
2020-21	215,410	179,282	203,702	245,432	408,881	483,327	337,534	2,073,568
2021-22	201,866	253,464	275,267	255,733	417,426	425,685	401,818	2,231,259
Average	245,841	206,991	224,226	192,491	297,830	413,125	323,045	1,903,549

2020-21 Forest Products Marketing Board Volumes in Cubic Metres (excludes biomass & firewood)								
Species	Carleton-Victoria	Madawaska	North Shore	Northumberland	South East NB	Southern NB	York Sunbury Charlotte	Total
Softwood Harvest	116,219	163,328	164,251	212,232	310,914	346,446	271,060	1,584,450
Softwood AAC (70%)	100,000	75,000	180,000	120,000	250,000	345,000	265,000	1,335,000
Softwood AAC(Max.)	140,000	105,000	260,000	180,000	345,000	495,000	385,000	1,910,000
Hardwood Harvest	85,647	90,136	111,016	43,501	106,512	79,239	130,758	646,809
Hardwood AAC (70%)	125,000	95,000	215,000	90,000	185,000	305,000	235,000	1,250,000
Hardwood AAC (Max.)	190,000	145,000	310,000	125,000	270,000	430,000	345,000	1,815,000

Forest Products Marketing Board Sales \$								
Year	Carleton-Victoria	Madawaska	North Shore	Northumberland	South East NB	Southern NB	York Sunbury Charlotte	Total
2012-13	7,708,280	7,365,283	6,209,351	2,341,227	6,195,271	11,643,389	9,080,488	50,543,289
2013-14	10,828,824	10,081,022	6,803,711	4,752,291	9,949,186	22,350,491	13,336,721	78,102,246
2014-15	10,822,864	7,587,292	6,467,140	6,280,849	10,424,132	15,438,242	9,281,149	66,301,668
2015-16	15,830,539	10,635,742	7,662,715	6,948,588	11,215,054	12,802,239	8,151,419	73,246,296
2016-17	15,431,461	10,431,716	7,625,007	8,235,854	9,370,499	14,354,767	10,399,983	75,849,287
2017-18	12,238,602	6,456,252	6,677,025	6,579,017	4,727,007	11,248,064	7,462,226	55,388,193
2018-19	15,091,166	7,822,783	6,800,081	7,287,898	3,942,402	10,697,078	8,804,429	60,445,837
2019-20	12,682,957	8,677,938	10,538,143	8,883,665	5,575,973	6,883,531	8,285,593	61,527,800
2020-21	10,481,470	9,114,419	8,946,419	7,856,536	4,397,742	9,734,055	6,926,715	57,457,356
2021-22	9,953,212	7,427,609	11,245,913	7,476,499	4,579,883	10,185,251	8,170,027	59,038,394
Average	12,106,938	8,560,006	7,897,551	6,664,242	7,037,715	12,533,711	8,989,875	63,790,037



Appendix B – Forest Products Marketing Board Silviculture Revenue and Expenditures

2021-22 Silviculture Program	Forest Products Marketing Board							Total
	Carleton- Victoria	Madawaska	North Shore	Northum- berland	South East NB	Southern NB	York Sunbury Charlotte	
GNB Silv. Program Funding (\$)	\$ 435,762	\$ 700,000	\$ 838,604	\$ 445,847	\$ 810,462	\$ 886,592	\$ 830,335	\$ 4,947,602
Private Silv. Program Funding	\$ 43,576	\$ 99,172	\$ 174,220	\$ 75,510	\$ 290,199	\$ 230,237	\$ 95,464	\$ 1,008,378
Total Silv. Program Funding (\$)	\$ 479,338	\$ 799,172	\$ 1,012,824	\$ 21,357	\$ 1,100,661	\$ 1,116,829	\$ 925,799	\$ 5,955,980
GNB Cost Share %	91%	88%	83%	86%	74%	79%	90%	83%
Direct GNB Silv. Program Expenditures	\$ 348,610	\$ 621,491	\$ 826,660	\$ 418,842	\$ 886,788	\$ 923,965	\$ 740,876	\$ 4,767,232
Direct GNB Silv. Program Expense %	80%	78%	82%	80%	81%	83%	80%	80%
Silv. Program Administration Expense %	20%	22%	18%	20%	19%	17%	20%	19%
Total GNB Program Funding	\$ 435,762	\$ 700,000	\$ 838,604	\$ 445,847	\$ 810,462	\$ 886,592	\$ 830,335	\$ 4,947,602

Appendix C – Forest Products Marketing Board Financial Reporting

Forest Products Marketing Board Balance Sheet Summary								
2021-22	CV	MAD	NSH	NTH	SENB	SNB	YSC	Total
Assets								
Current	1,275,396	1,300,190	1,063,437	992,931	1,695,026	1,567,463	1,291,268	9,185,711
Investments	-	-	287,135	-	-	7,440	-	294,575
Capital Assets & Equipment	509	122,110	193,049	9,593	127,904	-	32,476	485,641
Restricted Funds	10,000	-	-	-	-	-	-	10,000
Total Assets	1,285,905	1,422,300	1,543,621	1,002,524	1,822,930	1,574,903	1,323,744	9,975,927
Liabilities								
Current	716,619	278,139	131,376	218,870	143,782	280,386	135,395	1,904,567
Long Term	-	40,000	24,000	-	-	40,000	-	104,000
Total Liabilities	716,619	318,139	155,376	218,870	143,782	320,386	135,395	2,008,567
Net Assets								
Net Assets	569,286	1,104,161	1,388,245	783,654	1,679,148	1,254,517	1,188,349	7,967,360
Total Liabilities and Equity	1,285,905	1,422,300	1,543,621	1,002,524	1,822,930	1,574,903	1,323,744	9,975,927
Year End	Mar 31	Mar 31	Mar 31	Mar 31	Mar 31	Mar 31	Mar 31	

Forest Products Marketing Board Income Statement Summary								
2021-22	CV	MAD	NSH	NTH	SENB	SNB	YSC	Total
Revenue								
Wood Sales	9,953,212	7,427,609	11,245,913	7,328,953	4,579,883	10,185,251	8,170,027	58,890,848
Cost of Wood Sales	9,944,684	7,148,099	10,943,906	7,086,833	4,205,231	9,825,047	7,753,344	56,907,144
Net Sales	8,528	279,510	302,007	242,120	374,652	360,204	416,683	1,983,704
Fees, Levies & Other	732,818	975,991	1,115,445	668,507	1,423,725	1,367,611	1,100,436	7,384,533
Net Revenue	741,346	1,255,501	1,417,452	910,627	1,798,377	1,727,815	1,517,119	9,368,237
Expenditures	681,203	1,059,477	1,166,120	875,502	1,605,695	1,565,611	1,366,814	8,320,422
Net Income (Loss)	60,143	196,024	251,332	35,125	192,682	162,204	150,305	1,047,815

Change from Previous Year	2021-22	2020-21	Variance	% Change
Assets (\$)	9,975,927	8,473,174	1,502,753	+18%
Liabilities (\$)	2,008,567	1,565,342	443,225	+28%
Net Revenue (\$)	9,874,900	9,232,592	642,308	+7%
Expenditures (\$)	8,916,369	8,350,396	565,973	+7%
Net Income/ (Loss) (\$)	958,531	882,196	76,335	+9%
Wood Sales (\$)	58,890,848	57,689,123	1,201,725	+2%
Softwood Production (x 1,000 m3)	1,584	1,323	261	+20%
Hardwood Production (x 1,000 m3)	647	533	114	+21%
Total Production (x 1,000 m3)	2,231	1,856	375	+20%

Appendix D – Forest Products Marketing Board Contact Information

Carleton-Victoria Forest Products Marketing Board

151 Perkins Way, Florenceville, NB, E7L 3P6
Agent: Carleton-Victoria Wood Producer's Association

Chairman: Andrew Clark
Manager: Kim Jensen
Telephone: (506) 392-5584
Fax: (506) 392-8290
Email: info@cvwpa.ca

Madawaska Forest Products Marketing Board

640 rue Principale
St. Jacques, NB, E7B 1Y4

Chairman: Charles Albert
Manager: Diane Landry
Telephone: (506) 739-9585
Fax: (506) 739-0859
Email: odvdm@nbnet.nb.ca

North Shore Forest Products Marketing Board

2807 Miramichi Avenue, P. O. Box 386
Bathurst, NB, E2A 3Z3

Chairman: Mario Comeau
Manager: Patrick Doucet
Telephone: (506) 548-8958
Fax: (506) 548-1165
Email: nsfpmb@nbnet.nb.ca

Northumberland County Forest Products Marketing Board

271 McMurdo Street, Industrial Park
P. O. Box 494, Miramichi, NB, E1V 3M6
Agent: Northumberland Co. Woodlot Owners and Pulp Producers Assoc. Inc.

Chairman: Ken English
Acting Manager: Paula Creamer
Telephone: (506) 622-7733
Fax: (506) 622-6317
Email: woodlot@nbnet.nb.ca

South East New Brunswick Forest Products Marketing Board

P. O. Box 5074, Shediac, NB, E4P 8T8
(Site Location: 3384 Rte 132, Scoudouc, N.B. E4P 3S7)

Chairman: Gerard Dupuis
Manager: Neil Silliker
Telephone: (506) 532-1150
Fax: (506) 532-6500
Email: senbmb@nb.aibn.com

Southern New Brunswick Forest Products Marketing Board

P. O. Box 4969, Sussex, NB, E4E 5L1
(Site Location: 13 Drury's Cove Rd, Sussex, N.B. E4E 4E4)

Chairman: John Sabine
Manager: Chris Spencer
Telephone: (506) 433-9860
Fax: (506) 433-3623
Email: Chris.Spencer@sbnfpmb.ca

York Sunbury Charlotte Forest Products Marketing Board

680 Strickland Lane
Fredericton, NB, E3C 2G6

Chairman: Dale Mowry
Manager: Matt Daigle
Telephone: (506) 444-6644
Fax: (506) 444-6630
Email: ysc@nbnet.nb.ca