



New Brunswick
Forest Products Commission

Commission des produits forestiers
du Nouveau Brunswick

Annual Report 2020-2021

Natural Resources & Energy Development

1 March 2022

March 1, 2022

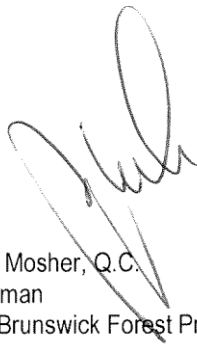
Hon. Mike Holland, Minister
Department of Natural Resources &
Energy Development
P. O. Box 6000
Fredericton, NB
E3B 5H1

Dear Sir,

Re: New Brunswick Forest Products Commission – 2020-21 Annual Report

On behalf of the New Brunswick Forest Products Commission, it is my privilege to submit our Annual Report for the period April 1, 2020 to March 31, 2021. The report has been designed to highlight the activities and accomplishments of the Forest Products Commission for the fiscal year 2020-21, and to provide summary information regarding the seven forest products marketing boards.

Sincerely,

A handwritten signature in black ink, appearing to read 'Brian Mosher', is written over the typed name and title below.

Brian Mosher, Q.C.
Chairman
New Brunswick Forest Products Commission

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Chairman's Message

The New Brunswick Forest Products Commission (FPC), an agency established in 1971 by the *Forest Products Act*, oversees the seven Forest Products Marketing Boards (the "Marketing Boards") and acts as a liaison in the marketing relationships between private woodlot owners, the seven Marketing Boards, forest industries (pulpmills, sawmills and consumers) and the Government of New Brunswick. The Commission and Marketing Boards have legislated authority regarding regulation of the production and marketing of primary forest products from private woodlots. The Commission reports to the Minister of Natural Resources and Energy Development and to the Crown Corporations Committee, a standing committee of the New Brunswick Legislature.

This Annual Report is designed to be in line with the reporting of the Government of New Brunswick's and Department of Natural Resources and Energy Development's formal management system which focuses on performance reporting and aims to provide better accountability to the public.

The annual report of the New Brunswick Forest Products Commission (the "Commission") provides summary information about the Commission's activities as well as the financial and statistical information for the fiscal year ending March 31, 2021. The primary function of the report is to be the major accountability document for the Legislative Assembly and the public. It serves as the key link between the objectives and duties of the Commission and the results obtained.

The Commission and its staff continued work over the year to improve the ways that the duties of the Commission align with its legislated objectives. We look forward to continuing that process throughout the next year.

Brian Mosher, Q.C.
Chairman, New Brunswick Forest Products Commission

Highlights from the Past Year

Throughout the 2020-2021 fiscal year, the impacts of the COVID-19 pandemic were felt in New Brunswick leading the Commission to explore ways to comply with Public Health guidelines in terms of office staff and the conducting of meetings. From mid-March to mid-May 2020, a lockdown had been instituted and all government staff worked from home during that period. Upon return, all staff followed the guidelines established by Public Health and Commission meetings were held either in an offsite location where social distancing and health guidelines were followed or held virtually by Skype or Microsoft Teams. As of March 31, 2021, these guidelines were still being followed and are expected to be in place for the foreseeable future.

COVID-19 restrictions presented difficulties for Marketing Boards to carry out their Annual and District meetings within the required timeframes in the regulations. The Commission prepared and drafted a temporary regulation for all seven Marketing Boards that deferred District and Annual meetings to the spring of 2021; extended members' terms set to expire in 2020 by one year; reduced the term of newly elected members in 2021 by one year; and specified that Boards make their audited financial statements and report of activities available to woodlot owners and producers whether by request, electronically or published to their website.

The Commission developed and approved a strategic plan for the Commission that more formally defined employee structure as well as increased Commission employees by hiring a Manager of Forest Products Market Analytics and a Forest Products Market Analyst. The plan also expanded existing activities as well as new activities as part of the Commission's day-to-day operations. The plan was supported by the Minister of Natural Resources and Energy Development (NRED) and implementation of the plan continued in 2020-2021.

In the previous fiscal year, the Commission began exercising the powers of the Southern New Brunswick (SNB) Forest Products Marketing Board. The Commission had lost confidence in the SNB Board completing actions ordered by the Commission in their separation from the Southern New Brunswick Wood Co-operative. The staffing and financial issues of the SNB Board were reviewed and remedies implemented by the Commission exercising the SNB Board powers. The powers of the Board were returned to its members on a probationary basis effective December 1, 2019 by way of an Order of the Commission. In 2020-21, the Commission determined that the probationary period would continue until the Board resolved its issues with the principal/agent agreement with the SNB Wood Co-operative. As well, the Board had a conflict of interest issue to resolve with the majority of their directors being both members of the Co-op and Directors on the SNB Board. These issues continued to be discussed through the end of 2020-2021.

In 2020-21, the Commission began work on developing its own website. A domain name was secured, and a test development site was established. Content continued to be provided to the developers through the end of the fiscal year and the website is expected to go live by mid-2021.

The Commission conducted stumpage data collection for the period October 1, 2019 through September 30, 2020. Data was also collected from October 2020 to December 2020 to compile data for the entire calendar year in order to change the period of the stumpage study to align with the process NRED is putting in place to change the royalty regulations. A redesign of the report format was also completed in 2020-21.

Commission Objectives and Duties

The Forest Products Commission (Commission) was established in 1971 by the *Forest Products Act*, although it draws its authority, duties and responsibilities from that act, as well as the *Natural Products Act*. The primary role of the Commission is general supervision over the operations of the seven Forest Products Marketing Boards (Boards) in New Brunswick that are established under the *Natural Products Act*.

Under the *Natural Products Act*, regulations have been made by the Lieutenant-Governor in Council establishing the seven Forest Products Marketing Boards and the authority of those Boards to collect levies from primary forest products that are produced and marketed. Regulations are also made by the Commission that defines the administration and governance of each Forest Products Marketing Board. The table below outlines the year of establishment, establishing regulation, administration regulation, and associated agency of each Board.

Forest Products Marketing Board	Year of Establishment	Establishing Regulation	Administrative Regulation(s)	Associated Organization
Carleton-Victoria (CV)	1978	Regulation 2014-1	Regulation 2005-140	Carleton-Victoria Wood Producers Association
Madawaska (MAD)	1961		Regulation 2006-87	N/A
North Shore (NS)	1973		Regulation 2005-142	N/A
Northumberland County (NTH)	1974		Regulation 2005-144	Northumberland County Woodlot Owners Association
South East New Brunswick (SENB)	1981		Regulation 2005-106	N/A
Southern New Brunswick (SNB)	1979		Regulation 2005-146	SNB Wood Cooperative Ltd.
York Sunbury Charlotte (YSC)	1978		Regulation 2005-148	N/A

The objectives of the Commission are:

- (a) to encourage and facilitate the achievement of expanding markets and equitable prices for both the producer and consumer of purchased primary forest products; and
- (b) to encourage and facilitate the optimum utilization of private woodlot resources.

The duties of the Commission are:

- (a) to examine and consider data relevant to the production and sale of purchased primary forest products,
- (b) to facilitate meaningful dialogue between producers and consumers,
- (c) to administer the negotiation process between the Producer Associations and their agents,
- (d) to act as conciliator when requested in disputes arising between a Producer Association and a consumer of primary forest products,
- (e) to conduct inquiries on the following matters with respect to primary forest products:
 - (i) the cost of production, distribution and transportation;
 - (ii) prices, markets and systems of classification; and
 - (iii) any other matter related to marketing,
- (f) to investigate complaints in relation to the marketing of primary forest products,
- (g) to be informed regarding developments in the harvesting and marketing of primary forest products, and
- (h) to recommend to the Minister the institution of those marketing controls that appear necessary or advisable.

The Commission is responsible for the overall conduct of the regulated forest products marketing system for private lands in New Brunswick. It is responsible for ensuring that the Boards exercise the powers granted to them in the manner intended. The Commission:

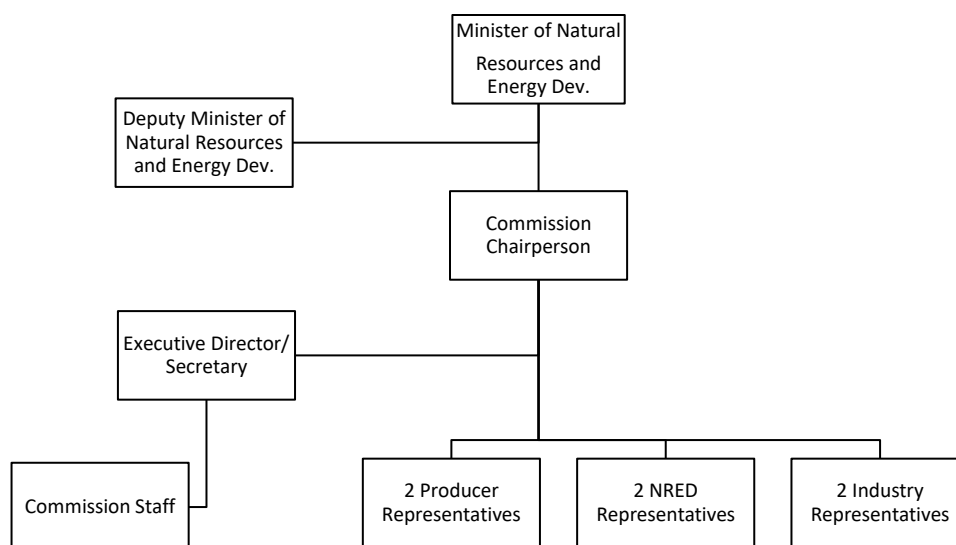
- has general supervision of the seven regulated Forest Products Marketing Boards (see Appendix D);
- provides liaison and is the body of appeal for Marketing Boards, private woodlot owners, government and industry;
- lends assistance in resolving disputes between: woodlot owner, board, industry, contractor, broker, etc.;
- can facilitate the negotiation, conciliation, and arbitration between Boards and industry;
- investigates complaints in relation to the marketing of primary forest products;
- provides policy advice to the Minister of Natural Resources and Energy Development, and
- recommends amendments to regulations pertaining to Marketing Boards and the marketing system.

The seven Marketing Boards are given specific powers by regulation and the role of the Commission is to verify they work within the scope of their marketing plans. In doing so, the Commission represents the interests of the private woodlot owners in each Marketing Board regulated area.

Overview of Commission Operations

The Commission is responsible to the Minister of Natural Resources and Energy Development. The Commission's structure is defined by the Forest Products Act and includes seven members appointed by the Lieutenant-Governor in Council. The Commission is designed to provide a fair representation of all segments of the forest sector, including two representatives of the producers (private woodlot owners), two representatives of the forest industries of New Brunswick, two representatives of the Department of Natural Resources and Energy Development, and one independent Chair. Appointment terms of industry and producer representatives are up to three years and appointment terms of the NRED representatives, and the Chair are up to five years.

During the year, the Commission had employees consisting of an Executive Director / Secretary and four other staff members.



Sector	Commissioner	Appointment Date	Term (years)
Independent Chair	Andrew Green	July 12, 2018	5
NRED	Carol Dixon	September 26, 2019	3
NRED	Maurice Harquail	July 12, 2018	4
Producers	Claude Pelletier	July 12, 2018	2
Producers	Lisa Cole	July 12, 2018	3
Forest Industries	Mike O’Blenis	March 23, 2019	2
Forest Industries	Gerard Robichaud	July 12, 2018	2
Forest Industries	Brent Thompson	February 11, 2021	3

Changes in Commission Membership

In January 2021, Ms. Lisa Cole resigned her appointment to the Commission representing producers. Her position remained vacant as of March 31, 2021. In February 2021, Mr. Brent Thompson was appointed as a forest industry representative.

Data Collection

The Commission regularly collects data from the Boards, including monthly production, sales of primary forest products through the Boards, financial statements and reports of forest management revenues and expenditures related to the Private Woodlot Silviculture Program. During the 2020-21 year, the Commission continued to work on initiatives aimed at improving the consistency and accuracy of production data collected from the Boards. The Commission also collected and reported on stumpage values as part of its ongoing work by producing an annual stumpage value study report.

Auditing and Reporting

Private woodlot production data and audited financial information of the seven Forest Products Marketing Boards was compiled, standardized and assessed to provide reports and information to the Minister of Natural Resources & Energy Development and is summarized in Appendix A

and Appendix C of this report.

A review of the Provincial Private Land Silviculture program revenues and expenditures was completed, verifying that no more than 20% of the provincial silviculture monies have been retained by the Boards for program administration costs and that Boards provide additional revenue detail for the 10% of the government funding level required as “owner funding” in this fiscal year (see Appendix B).

The Commission also conducted procedural audits of the Transportation of Primary Forest Products Certificates. Transportation Certificates are audited in each Marketing Board region for level of completion of information required by regulation and accuracy of the information recorded on the Certificates. The results of these audits are published in a report by the Commission.

Legislation – Acts / Regulations / Orders

The Commission created one new regulation during the 2020-2021 year. The Commission also issued the following orders during the 2020-2021 year:

Order /Reg. No.	Subject	Date In Force	Date Repealed or Expiry (if applicable)
2020-49	Forest Products Marketing Boards Regulation – Natural Products Act	August 19,2020	N/A
2020-525	Filing of audited financial statements to March 31, 2020 for Forest Products Marketing Boards	June 2, 2020	December 31, 2020
2020-526	Reporting Requirements for Forest Products Marketing Boards	July 21, 2020	N/A

Investigations

The Commission conducted one investigation in the 2020-2021 fiscal year.

The Commission received information regarding a particular contractor and began conducting an investigation, in conjunction with the Department of Public Safety, into transportation certificate use, specifically focused on unreported wood being exported out of the Province from private woodlots. The Executive Director of the Commission and conservation officers from Public Safety were appointed as inspectors. Public Safety collected transportation certificate and scale bill information from this contractor that equaled approximately 5,000 truckloads of wood. The investigation expanded its scope to other contractors and the collection and analysis of data continued into the end of the 2020-2021 fiscal year.

Commission Strategic Plan

The Commission developed a strategic plan to guide and focus its efforts toward several projects and new activities. A manager and an analyst position were added to the staff in the development of a Forest Products Market Analytics section for the purpose of increased data analysis with respect to primary forest product markets, including stumpage value studies, wood flow analysis and more timely reporting. This included the establishment of a registration system for marketing primary forest products or buyer registry for which the framework was completed before year’s end.

A full review of the current Forest Products Marketing Board framework was also included in the plan. The Marketing Board system requires streamlining as some issues identified were communication; cost savings/efficiencies; better use of technology; consistency in Board policies

and governance; relations amongst stakeholders; and lack of commitment in wood volume in negotiations. In conjunction with the Department of Natural Resources and Energy Development, these discussions regarding the Marketing Board review carried through the end of the year and a final draft of the review was given to the Minister.

Marketing Boards

In 2020-2021, the COVID-19 pandemic caused Public Health to institute many new guidelines and restrictions which made it difficult for Forest Products Marketing Boards to conduct business as usual. One of the difficulties was carrying out their Annual and District meetings within the required timeframes in the regulations. Annual General Meetings are held in April, May or June and District meetings are held within a 10 or 12-week timeframe before the Annual Meeting. The Commission prepared and drafted a temporary regulation for all seven Marketing Boards that deferred District and Annual meetings to the spring of 2021; extended members' terms set to expire in 2020 by one year; reduced the term of newly elected members in 2021 by one year; and specified that the auditor responsible to audit the 2020-2021 fiscal year will be appointed by the Board and approved by the Commission.

Orders were also drafted by the Commission to extend the deadline for Marketing Boards to file their 2019-2020 audited financial statements (Order No. 2020-525) and to make their audited financial statements and annual report of operations available to woodlot owners and producers whether by request, electronically or published to their website (Order 2020-526).

In addition, the Government of Canada launched the Canada Emergency Business Account (CEBA) which provides interest-free loans up to \$40,000 to small businesses to cover operating costs where revenues have been temporarily reduced due to the economic impacts of COVID-19. Four of the seven Forest Products Marketing Boards applied for CEBA and all applications were authorized by the Commission. For each Board, the loans were administered by their principal banking institution.

Commission Meetings

The Commission conducted nine meetings during the year with a 92%-member participation rate. Six of the meetings were held in Fredericton while the other three were held via Skype/Microsoft Teams.

Negotiations

As part of its mandate, the Commission is responsible for the administration of the negotiation process between Boards and consumers. It does so through Commission Order 2005-189 (*Forest Products Marketing Boards Negotiating Agencies Order – Natural Products Act*). The Order requires that Boards and consumers of primary forest products register the names of the individuals that will undertake negotiations between the parties (Negotiating Agencies) with the Commission. In 2020-21, the Commission refreshed the Marketing Boards on the steps in the negotiation process. There were seven negotiating agencies formally filed with the Commission between Marketing Boards and processors but no reports on negotiations were filed. One agreement was signed between a Marketing Board and a processor after following the negotiation process.

Performance Indicators

The Commission established key performance indicators to be reported to the Commission members on a monthly basis by the Executive Director. These indicators include Annual Report completion date, response time to investigation requests, private woodlot production summary due dates, policy review and implementation timelines, stumpage data collection and reporting deadlines, and transportation certificate audit deadlines. The following table summarizes performance within those indicators for 2020-21.

Performance Measure	Measure	Performance
Commission Annual Report	Completed by August 31st each year	2019-20 Annual Report completed by February 2021*
Investigations	Formally respond to requests for investigations within 30 days	No responses required
Production Summaries	Completed by 15th of each month	Filed on time 7 of 12 months
Policy Review/Implementation	Completed by March 31st each year	Still under review at the end of 2020-21
Stumpage Data Collection	Transactional data due October 31 each year	2019-20 Data received by December 1, 2020. Ongoing data collection and analysis for calendar year 2020.
Stumpage Study Report	Report completed by December 31 each year	Completed 2018-19 report in January 2021
Transportation Certificate Audit	Completed by September 30 each year	Final audit and summary completed October 2020

*Late publication of the annual report due to late submission of the Boards' audited financial statements.

Financial Information

The Commission receives its funding through the budget of the Department of Natural Resources and Energy Development. It is the sole source of funding for the Commission. A balance sheet has not been prepared because the Commission draws its funding directly from NRED, according to an agreed upon budget. The Commission does not receive the funding as a grant, but operates directly from the NRED budget, with administrative support from the Department. The Commission is a body corporate, as determined by the *Forest Products Act* and confirmed by the Office of the Auditor General. The Commission expenditures are also included in the NRED Annual Report and financial statements. The Chair of the Commission is paid \$25,000 annually and the other six members of the Commission who attend monthly meetings are paid a per diem (\$150 per day) while engaged in work of the Commission which is set by Order of the Lieutenant-Governor in Council. Reimbursement for reasonable travel expenses is in accordance with New Brunswick Government Travel Policy AD-2801.

New Brunswick Forest Products Commission Financial Statement 2020-2021

	2020-21 Budget	2020-21 Expenditures	Budget Variance
Administration			
Regular Payroll and Benefits	\$ 363,200	\$ 304,221	\$ 58,979
Administration Travel Expenses	11,500	930	10,570
Rent/Operating Expenses	136,400	74,194	62,206
Administration Sub-total	511,100	379,345	131,755
Members' Expenses			
Members' per diem	36,700	32,500	4,200
Members' Travel Expenses	13,800	6,797	7,003
Members' Sub-total	50,500	39,297	11,203
Total	\$ 561,600	\$ 418,642	\$ 142,958

- Source: ERD / NB Forest Products Commission

Appendix A – Private Woodlot Production and Sales Data

Forest Products Marketing Board Volume in Cubic Metres (excluding biomass)								
Year	Carleton-Victoria	Madawaska	North Shore	Northumberland	South East NB	Southern NB	York Sunbury Charlotte	Total
2011-12	165,700	144,900	192,200	33,000	193,600	327,400	147,600	1,204,400
2012-13	150,100	195,500	203,800	47,500	162,500	292,600	144,300	1,196,300
2013-14	206,600	207,800	238,100	112,400	239,000	420,000	245,300	1,669,200
2014-15	213,800	164,100	252,100	140,500	226,100	354,600	238,900	1,590,100
2015-16	320,691	239,681	266,031	232,378	253,282	431,263	345,008	2,088,334
2016-17	296,232	265,355	238,159	247,137	242,536	505,446	447,462	2,242,327
2017-18	291,560	208,523	195,149	192,149	267,057	416,742	383,596	1,954,912
2018-19	311,510	181,356	163,656	219,643	354,166	414,079	303,005	1,947,415
2019-20	250,637	174,847	206,302	232,038	407,352	387,508	383,523	2,042,207
2020-21	215,410	179,282	203,702	245,432	408,881	483,327	337,534	2,073,568
Average	242,224	196,134	215,920	170,218	275,447	403,297	297,623	1,800,876

2020-21 Forest Products Marketing Board Volumes in Cubic Metres (excludes biomass & firewood)								
Species	Carleton-Victoria	Madawaska	North Shore	Northumberland	South East NB	Southern NB	York Sunbury Charlotte	Total
Softwood Harvest	141,609	133,861	136,422	175,193	312,123	379,320	216,794	1,495,322
Softwood AAC (70%)	100,000	75,000	180,000	120,000	250,000	345,000	265,000	1,335,000
Softwood AAC(Max.)	140,000	105,000	260,000	180,000	345,000	495,000	385,000	1,910,000
Hardwood Harvest	73,801	45,421	67,280	70,239	96,758	104,007	120,740	578,246
Hardwood AAC (70%)	125,000	95,000	215,000	90,000	185,000	305,000	235,000	1,250,000
Hardwood AAC (Max.)	190,000	145,000	310,000	125,000	270,000	430,000	345,000	1,815,000

Forest Products Marketing Board Sales \$								
Year	Carleton-Victoria	Madawaska	North Shore	Northumberland	South East NB	Southern NB	York Sunbury Charlotte	Total
2011-12	8,317,063	5,692,710	5,287,399	1,589,679	7,280,015	8,937,481	8,787,461	45,891,808
2012-13	7,708,280	7,365,283	6,209,351	2,341,227	6,195,271	11,643,389	9,080,488	50,543,289
2013-14	10,828,824	10,081,022	6,803,711	4,752,291	9,949,186	22,350,491	13,336,721	78,102,246
2014-15	10,822,864	7,587,292	6,467,140	6,280,849	10,424,132	15,438,242	9,281,149	66,301,668
2015-16	15,830,539	10,635,742	7,662,715	6,948,588	11,215,054	12,802,239	8,151,419	73,246,296
2016-17	15,431,461	10,431,716	7,625,007	8,235,854	9,370,499	14,354,767	10,399,983	75,849,287
2017-18	12,238,602	6,456,252	6,677,025	6,579,017	4,727,007	11,248,064	7,462,226	55,388,193
2018-19	15,091,166	7,822,783	6,800,081	7,287,898	3,942,402	10,697,078	8,804,429	60,445,837
2019-20	12,682,957	8,677,938	10,538,143	8,883,665	5,575,973	6,883,531	8,285,593	61,527,800
2020-21	10,481,470	9,114,419	8,946,419	7,856,536	4,397,742	9,734,055	6,926,715	57,457,356
Average	11,943,323	8,386,516	7,301,699	6,075,560	7,307,728	12,408,934	9,051,618	62,475,378

Appendix B – Forest Products Marketing Board Silviculture Revenue and Expenditures

2020-21 Silviculture Program	Forest Products Marketing Board							Total
	Carleton- Victoria	Madawaska	North Shore	Northum- berland	South East NB	Southern NB	York Sunbury Charlotte	
GNB Silv. Program Funding (\$)	\$ 414,044	\$ 718,473	\$ 807,704	\$479,787	\$ 890,463	\$952,970	\$ 873,049	\$4,859,838
Private Silv. Program Funding	\$ 41,405	\$ 56,225	\$ 144,314	\$146,139	\$ 253,952	\$ 156,886	\$ 87,305	\$ 748,145
Total Silv. Program Funding (\$)	\$ 455,449	\$ 774,698	\$ 952,018	\$625,386	\$ 1,144,415	\$1,109,856	\$ 960,354	\$ 5,607,983
GNB Cost Share %	91%	93%	85%	77%	78%	86%	91%	87%
Direct GNB Silv. Program Expenditures	\$ 372,640	\$ 611,940	\$ 629,834	\$391,365	\$ 678,498	\$760,935	\$ 670,989	\$ 3,954,486
Direct GNB Silv. Program Expense %	90%	85%	78%	82%	76%	80%	77%	81%
Silv. Program Administration Expense %	10%	15%	22%	18%	24%	20%	23%	19%
Total GNB Program Funding	\$ 414,044	\$ 718,473	\$ 807,704	\$479,787	\$ 890,463	\$ 952,970	\$ 873,049	\$ 4,624,412

Appendix C – Forest Products Marketing Board Financial Reporting

Forest Products Marketing Board Balance Sheet Summary								
2020-21	CV	MAD	NSH	NTH	SENB	SNB	YSC	Total
Assets								
Current	1,003,833	955,380	821,863	892,920	1,552,386	1,427,605	1,157,968	7,811,955
Investments	-	-	186,265	-	-	50,005	-	236,270
Capital Assets & Equipment	652	115,609	199,046	11,731	44,424	-	43,487	414,949
Restricted Funds	10,000	-	-	-	-	-	-	10,000
Total Assets	1,014,485	1,070,989	1,207,174	904,651	1,596,810	1,477,610	1,201,455	8,473,174
Liabilities								
Current	505,342	122,852	54,768	230,412	110,344	252,013	164,611	1,440,342
Long Term	-	40,000	45,000	-	-	40,000	-	125,000
Total Liabilities	505,342	162,852	99,768	230,412	110,344	292,013	164,611	1,565,342
Net Assets								
Net Assets	509,143	908,137	1,107,406	674,239	1,486,466	1,185,597	1,036,844	6,907,832
Total Liabilities and Equity	1,014,485	1,070,989	1,207,174	904,651	1,596,810	1,477,610	1,201,455	8,067,983
Year End	Mar 31	Mar 31	Mar 31	Mar 31	Mar 31	Mar 31	Mar 31	

Forest Products Marketing Board Income Statement Summary								
2020-21	CV	MAD	NSH	NTH	SENB	SNB	YSC	Total
Revenue								
Wood Sales	10,481,470	9,114,419	9,178,186	7,856,536	4,397,742	9,734,055	6,926,715	57,689,123
Cost of Wood Sales	10,477,529	8,874,774	8,946,419	7,597,492	3,919,662	9,341,154	6,551,069	55,708,099
Net Sales	3,941	239,645	231,767	259,044	478,080	392,901	375,646	1,981,024
Fees, Levies & Other	734,429	832,917	996,770	651,763	1,424,537	1,576,998	1,034,154	7,251,568
Net Revenue	738,370	1,072,562	1,228,537	910,807	1,902,617	1,969,899	1,409,800	9,232,592
Expenditures	679,106	1,142,149	1,097,956	875,502	1,481,876	1,802,263	1,271,544	8,350,396
Net Income (Loss)	59,264	(69,587)	130,581	35,305	420,741	167,636	138,256	882,196

Change from Previous Year	2020-21	2019-20	Variance	% Change
Assets (\$)	8,473,174	7,976,410	496,764	+6%
Liabilities (\$)	1,565,342	2,058,833	(493,491)	-24%
Net Revenue (\$)	9,232,592	9,379,998	(147,406)	-2%
Expenditures (\$)	8,350,396	8,462,761	(112,365)	-1%
Net Income/ (Loss) (\$)	882,196	917,237	(35,041)	-4%
Wood Sales (\$)	57,689,123	61,560,071	(3,870,948)	-6%
Softwood Production (x 1,000 m3)	1,323	1,361	(38)	-3%
Hardwood Production (x 1,000 m3)	533	577	(44)	-8%
Total Production (x 1,000 m3)	1,856	1,938	(82)	-4%

Appendix D – Forest Products Marketing Board Contact Information

Carleton-Victoria Forest Products Marketing Board

151 Perkins Way, Florenceville, NB, E7L 3P6
Agent: Carleton-Victoria Wood Producer's Association

Chairman: Andrew Clark
Manager: Linda Bell
Telephone: (506) 392-5584
Fax: (506) 392-8290
Email: info@cvwpa.ca

Madawaska Forest Products Marketing Board

640 rue Principale
St. Jacques, NB, E7B 1Y4

Chairman: Charles Albert
Manager: Diane Landry
Telephone: (506) 739-9585
Fax: (506) 739-0859
Email: odvdm@nbnet.nb.ca

North Shore Forest Products Marketing Board

2807 Miramichi Avenue, P. O. Box 386
Bathurst, NB, E2A 3Z3

Chairman: Mario Comeau
Manager: Patrick Doucet
Telephone: (506) 548-8958
Fax: (506) 548-1165
Email: nsfpmb@nbnet.nb.ca

Northumberland County Forest Products Marketing Board

271 McMurdo Street, Industrial Park
P. O. Box 494, Miramichi, NB, E1V 3M6
Agent: Northumberland Co. Woodlot Owners and Pulp Producers Assoc. Inc.

Chairman: Ken English
Acting Manager: Paula Creamer
Telephone: (506) 622-7733
Fax: (506) 622-6317
Email: woodlot@nbnet.nb.ca

South East New Brunswick Forest Products Marketing Board

P. O. Box 5074, Shediac, NB, E4P 8T8
(Site Location: 3384 Rte 132, Scoudouc, N.B. E4P 3S7)

Chairman: Louis Henri
Manager: Neil Silliker
Telephone: (506) 532-1150
Fax: (506) 532-6500
Email: senbmb@nb.aibn.com

Southern New Brunswick Forest Products Marketing Board

P. O. Box 4473, Sussex, NB, E4E 5L6
(Site Location: 13 Drury's Cove Rd, Sussex, N.B. E4E 4E4)

Chairman: John Sabine
Manager: Chris Spencer
Telephone: (506) 433-9860
Fax: (506) 433-3623
Email: Chris.Spencer@sbnfpmb.ca

York Sunbury Charlotte Forest Products Marketing Board

680 Strickland Lane
Fredericton, NB, E3C 2G6

Chairman: Dale Mowry
Manager: Jeff Sode
Telephone: (506) 444-6644
Fax: (506) 444-6630
Email: ysc@nbnet.nb.ca