

New Brunswick Forest Products Commission

Annual Report 2016-2017

Energy & Resource Development November 1, 2019 November 1, 2019

Hon. Rick Doucet, Minister
Department of Energy & Resource Development
P. O. Box 6000
Fredericton, NB
E3B 5H1

Dear Sir,

Re: New Brunswick Forest Products Commission – 2016-17 Annual Report

On behalf of the New Brunswick Forest Products Commission, it is my privilege to submit our Annual Report for the period April 1, 2016 to March 31, 2017. The report has been designed to highlight the activities and accomplishments of the Forest Products Commission for the fiscal year 2016-17, and to provide summary information regarding the seven forest products marketing boards.

Sincerely,

Brian Mosher, Q.C.

Chairman

New Brunswick Forest Products Commission

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Chairman's Message

The New Brunswick Forest Products Commission (FPC), an agency established in 1971 by the Forest Products Act, oversees the seven Forest Products Marketing Boards (the "Marketing Boards") and acts as a liaison in the marketing relationships between private woodlot owners, the seven Marketing Boards, forest industries (pulpmills, sawmills and consumers) and the Government of New Brunswick. The Commission and Marketing Boards have legislated authority regarding regulation of the production and marketing of primary forest products from private woodlots. The Commission reports to the Minister of Energy and Resource Development and to the Crown Corporations Committee, a standing committee of the New Brunswick Legislature.

This Annual Report is designed to be in line with the reporting of the Government of New Brunswick's and Department of Energy and Resource Development's formal management system which focuses on performance reporting and aims to provide better accountability to the public.

The annual report of the New Brunswick Forest Products Commission (the "Commission") provides summary information about the Commission's activities as well as the financial and statistical information for the fiscal year ending March 31, 2017. The primary function of the report is to be the major accountability document for the Legislative Assembly and the public. It serves as the key link between the objectives and duties of the Commission and the results obtained.

The Commission and its staff continued work over the year to improve the ways that the duties of the Commission align with its legislated objectives. We look forward to continuing that process throughout the next year.

Brian Mosher, Q.C. Chairman, New Brunswick Forest Products Commission

Highlights from the Past Year

In April 2016, the Commission received a request from the York Sunbury Charlotte Forest Products Marketing Board to investigate the reporting of direct levies by AV Nackawic.

In October 2016, the Commission began distributing the transportation certificate books to the Marketing Boards on behalf of the Minister. A new format for the certificates was also created. The certificates are generic and can be issued and used in any Marketing Board area but are numbered so a particular series of numbers can be associated with the individual Marketing Board that issued the certificates.

In November 2016, a proposal for a Notification of Harvest system was drafted by the Commission which would include a new regulation whereby persons would be required to register with the Commission prior to commencing the marketing or production and marketing of primary forest products on private woodlots. As of March 2017, a notice of intent for a Memorandum to Executive Council had been drafted and submitted to Government.

As a result of the filing of a fraudulent financial statement with the Commission, the North Shore Forest Products Marketing Board engaged Grant Thornton to conduct a forensic audit of the finances of the Board that identified a number of questionable expenses. A formal complaint was filed by the Board and an investigation was commenced by the Bathurst City Police.

The Department of Energy and Resource Development engaged the services of the Commission to conduct a stumpage value study of primary forest products originating from New Brunswick private woodlots with the purpose of establishing the "Fair Market Value" of standing timber that could be used to base the value of Crown timber on. With the aid of the Department on the logistics, the Commission completed the study and released the final report to the public on August 15, 2016.

The Commission provided assistance to the seven Forest Products Marketing Boards to begin development of a common accounting system for the Marketing Boards. Atlantic Data Systems was tasked by the Marketing Boards with the implementation of the new system and the Commission participated in weekly updates. As of March 31, 2017, three of the Marketing Boards had targeted April 1, 2017 as their implementation date and the other Boards were still in the testing phase but expected to begin using the new system early in the 2017-2018 fiscal year.

In January 2016, the Southern New Brunswick Forest Products Marketing Board (SNB Board) passed Order # 2015-604, a marketing order that would require that all primary forest products produced in the SNB Board regulated area would be sold to or by the Board. The Commission subsequently received notices of appeal from 4 different parties opposed to the new Board Order. A settlement conference was held between the representatives of all parties on April 27, 2016 that did not result in a resolution of the issue. The hearing of the appeal did not occur prior to March 31, 2017.

Commission Objectives and Duties

The Forest Products Commission (Commission) was established in 1971 by the *Forest Products Act*, although it draws its authority, duties and responsibilities from that act, as well as the *Natural Products Act*. The primary role of the Commission is general supervision over the operations of the seven Forest Products Marketing Boards (Boards) in New Brunswick that are established under the *Natural Products Act*.

Under the *Natural Products Act*, regulations have been made by the Lieutenant-Governor in Council establishing the seven Forest Products Marketing Boards and the authority of those Boards to collect levies from primary forest products that are produced and marketed. Regulations are also made by the Commission that defines the administration and governance of each Forest Products Marketing Board. The table below outlines the year of establishment, establishing regulation, administration regulation, and associated agency of each Board.

Forest Products Marketing Board	Year Established	Establishing Regulation	Administrative Regulation(s)	Associated Organization
				Carleton-Victoria Wood
Carleton-Victoria	1978		Regulation 2005-140	Producers Association
Madawaska	1961		Regulation 2006-87	N/A
North Shore	1973		Regulation 2005-142	N/A
Northumberland County	1974		Regulation 2005-144	Northumberland County Woodlot Owners Association
South East New		Regulation 2014-1		
Brunswick	1981		Regulation 2005-106	N/A
Southern New				S.N.B. Wood
Brunswick	1979		Regulation 2005-146	Cooperative Ltd.
York Sunbury				
Charlotte	1978		Regulation 2005-148	N/A

The objectives of the Commission are:

- (a) to encourage and facilitate the achievement of expanding markets and equitable prices for both the producer and consumer of purchased primary forest products; and
- (b) to encourage and facilitate the optimum utilization of private woodlot resources.

The duties of the Commission are:

- (a) to examine and consider data relevant to the production and sale of purchased primary forest products.
- (b) to facilitate meaningful dialogue between producers and consumers,
- (c) to administer the negotiation process between the Producer Associations and their agents,
- (d) to act as conciliator when requested in disputes arising between a Producer Association and a consumer of primary forest products,
- (e) to conduct inquiries on the following matters with respect to primary forest products:
 - (i) the cost of production, distribution and transportation;
 - (ii) prices, markets and systems of classification; and
 - (iii) any other matter related to marketing,

- (f) to investigate complaints in relation to the marketing of primary forest products,
- (g) to be informed regarding developments in the harvesting and marketing of primary forest products, and
- (h) to recommend to the Minister the institution of those marketing controls that appear necessary or advisable.

The Commission is responsible for the overall conduct of the regulated forest products marketing system for private lands in New Brunswick. It is responsible for ensuring that the Boards exercise the powers granted to them in the manner intended. The Commission:

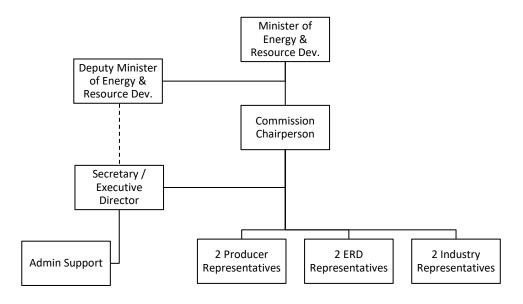
- has general supervision of the seven regulated Forest Products Marketing Boards;
- provides liaison and is the body of appeal for Marketing Boards, private woodlot owners, government and industry;
- lends assistance in resolving disputes between: woodlot owner, board, industry, contractor, broker, etc.;
- can facilitate the negotiation, conciliation, and arbitration between Boards and industry;
- investigates complaints in relation to the marketing of primary forest products;
- provides policy advice to the Minister of Energy and Resource Development, and
- recommends amendments to regulations pertaining to Marketing Boards and the marketing system.

The seven Marketing Boards are given specific powers by regulation and the role of the Commission is to verify they work within the scope of their marketing plans. In doing so, the Commission represents the interests of the private woodlot owners in each Marketing Board regulated area.

Overview of Commission Operations

The Commission is responsible to the Minister of Energy & Resource Development. The Commission's structure is defined by the Forest Products Act, and includes seven members appointed by the Lieutenant-Governor in Council. The Commission is designed to provide a fair representation of all segments of the forest sector, including two representatives of the producers (private woodlot owners), two representatives of the forest industries of New Brunswick, two representatives of the Department of Energy & Resource Development, and one independent Chair. Appointment terms of industry and producer representatives are up to three years and appointment terms of the ERD representatives and the Chair are up to five years.

The Commission also has a staff consisting of an Executive Director / Secretary and two administrative support staff, who are employees of the Department of Energy & Resource Development.



Sector	Representative
Independent Chair	Brian Mosher
Energy & Resource Development	Carol Dixon
Energy & Resource Development	Martha O'Sullivan
Producers	Claude Pelletier
Producers	Hans Bouma
Forest Industries	Mike O'Blenis
Forest Industries	Gerard Robichaud

Response to Auditor General's Recommendations

Name and year of audit area with link to online	Recommendations			
document	Total	Adopted		
2015 Volume II - Chapter 4: Private Wood Supply				
http://www.agnb-vgnb.ca/content/dam/agnb-	14	10		
vgnb/pdf/Reports-Rapports/2015V2/Agrepe.pdf				

Notification of Harvest

The Commission drafted a proposal for a new regulation entitled Notification of Harvest. This regulation would require persons to register with the Commission prior to commencing the marketing or the production and marketing of primary forest products on private woodlots.

The new regulation would provide several improvements including:

- 1. improving protection for woodlot owners from deceptive forestry business practices;
- 2. improving advanced knowledge of pending harvest volumes;
- 3. improving information for use by the Commission to determine average stumpage values and other statistics; and
- 4. improving information for proactive enforcement of regulations.

The Department of Energy & Resource Development requested that this proposal be summarized in a notice of intent for a Memorandum to Executive Council (MEC). The proposal was also sent to the New Brunswick Federation of Woodlot Owners as stakeholders needed to be consulted for the MEC to be drafted. As of March 31, 2017, the notice of intent had been drafted and submitted.

Data Collection

The Commission regularly collects data from the Boards, including monthly production, sales of primary forest products through the Boards, financial statements and reports of forest management revenues and expenditures related to the Private Woodlot Silviculture Program. During the 2016-17 year, the Commission continued to work on initiatives aimed at improving the consistency and accuracy of production data collected from the Boards.

Auditing and Reporting

The production data and audited financial information was compiled, standardized and assessed to provide reports and information to the Minister of Energy & Resource Development. A financial review of the Provincial Private Land Silviculture program was completed, verifying that no more than 20% of the provincial silviculture monies have been retained by the Boards for program administration costs and that Boards provide additional revenue detail for the 10% of the government funding level required as "owner funding" in this fiscal year. The Commission also conducted procedural audits of the Transportation of Primary Forest Products Certificates.

Legislation – Acts / Regulations / Orders

The Commission did not create any new acts or regulations during the 2016-2017 year however

the Commission did amend the reporting requirements in Commission Order No. 2016-521 and

issued the following orders during the 2016-2017 year:

Order			Date Repealed or	
No.	Subject	Date In Force	Expiry (if applicable)	
	Borrowing Authorization –			
2016-	Carleton-Victoria Forest Products	October 12, 2016	October 11, 2017	
196A	Marketing Board			
	Borrowing Authorization –			
2016-	Carleton-Victoria Forest Products	October 12, 2016	October 11, 2017	
196B	Marketing Board			
2016-396	Borrowing Authorization – South			
	East New Brunswick Forest	September 7, 2016	September 6, 2017	
	Products Marketing Board			
2016-596	Borrowing Authorization - York			
	Sunbury Charlotte Forest Products	September 7, 2016	September 6, 2017	
	Marketing Board			
2016-696	Borrowing Authorization -			
	Madawaska Forest Products	November 9, 2016	November 8, 2017	
	Marketing Board			
2017-522	Order to appoint Mr. Alyre Savoie			
	as member for District 2 of North	March 8, 2017	N/A	
	Shore Forest Products Marketing			
	Board			

Investigations

The Commission received a request to conduct one investigation during the 2016-17 year. The York Sunbury Charlotte Forest (YSC) Products Marketing Board requested an investigation into the reporting of levies by AV Nackawic and whether or not the correct levies were being paid. The YSC Board formally requested any information on direct contracts from AV Nackawic. AV Nackawic disclosed to the Commission that they were paying the levies correctly but did not disclose the details of any direct contracts to the Board. Based on the findings and data provided by the Commission, the issue was resolved among the two parties.

Commission Meetings

The Commission conducted nine meetings during the year with an 84% member participation rate. All nine of the meetings were held in Fredericton.

Negotiations

As part of its mandate, the Commission is responsible for the administration of the negotiation process between Boards and consumers. It does so through Commission Order 2005-189 (*Forest Products Marketing Boards Negotiating Agencies Order – Natural Products Act*). The Order requires that Boards and consumers of primary forest products register the names of the individuals that will undertake negotiations between the parties (Negotiating Agencies) with the Commission. In 2016-17, there were no negotiating agencies formally filed with the Commission. The Boards and consumers have gotten out of the practice of arranging formal negotiations however the Commission is in the process of attempting to improve relations between the stakeholders by encouraging them to re-establish the formal negotiations process.

Financial Information

The Commission receives its funding through the budget of the Department of Energy and Resource Development. It is the sole source of funding for the Commission. A balance sheet has not been prepared because the Commission draws its funding directly from ERD, according to an agreed upon budget. The Commission does not receive the funding as a grant, but operates directly from the ERD budget, with administrative support from the Department. The Commission is a body corporate, as determined by the *Forest Products Act* and confirmed by the Office of the Auditor General. The Commission expenditures are also included in the ERD Annual Report and financial statements. The Chair of the Commission is paid \$25,000 annually and the other six members of the Commission who attend monthly meetings are paid a per diem (\$150 per day) while engaged in work of the Commission which is set by Order of the Lieutenant-Governor in Council. Reimbursement for reasonable travel expenses is in accordance with New Brunswick Government Travel Policy AD-2801.

New Brunswick Forest Products	Commission Financial Statement 2016-17

	2016-17	2016-17	Budget
	Budget	Expenditures	Variance
Administration			
Regular Payroll and Benefits	\$ 237,900	\$ 232,835	\$ 5,065
Administration Travel Expenses	6,000	2,462	3,538
Rent/Operating Expenses	41,900	43,571	(1,671)
Administration Sub-total	285,800	278,868	6,932
Members' Expenses			
Members' per diem	36,700	29,800	6,900
Members' Travel Expenses	13,800	6,614	7,186
Members' Sub-total	50,500	36,414	14,086
General Program Sub-Total	336,300	315,282	21,018
Total	\$ 336,300	\$ 315,282	\$ 21,018

Source: ERD / NB Forest Products Commission

Appendix A – Private Woodlot Production and Sales Data

		Forest Pr	oducts Marke	eting Board Volume i	n Cubic Metro	es (excluding b	oiomass)	
							York	
	Carleton-		North		South	Southern	Sunbury	
Year	Victoria	Madawaska	Shore	Northumberland	East NB	NB	Charlotte	Total
2007-08	218,000	105,000	67,000	34,000	46,000	119,000	151,000	740,000
2008-09	192,000	149,000	96,000	21,000	115,000	122,000	121,000	816,000
2009-10	181,400	99,900	137,300	19,500	126,200	119,200	112,200	795,700
2010-11	243,500	124,100	117,800	20,700	113,300	163,200	122,800	905,400
2011-12	165,700	144,900	192,200	33,000	193,600	327,400	147,600	1,204,400
2012-13	150,100	195,500	203,800	47,500	162,500	292,600	144,300	1,196,300
2013-14	206,600	207,800	238,100	112,400	239,000	420,000	245,300	1,669,200
2014-15	213,800	164,100	252,100	140,500	226,100	353,600	238,900	1,589,100
2015-16	320,663	236,042	256,621	232,378	253,282	426,078	345,008	2,070,072
2016-17	296,232	265,355	238,159	247,137	242,536	505,446	447,383	2,242,248
Average	218,800	169,170	179,908	90,812	171,752	284,852	207,549	1,322,842

		2016-17 Fores	st Products N	Marketing Board Volu	mes in Cubio	Metres (exc	luding biomass)	
	Carleton-		North	<u> </u>	South	Southern	York Sunbury	
Species	Victoria	Madawaska	Shore	Northumberland	East NB	NB	Charlotte	Total
Softwood								
Harvest	148,471	155,798	147,173	180,937	182,399	395,067	253,162	1,463,007
Softwood								
AAC (70%)	100,000	75,000	180,000	120,000	250,000	345,000	265,000	1,335,000
Softwood								
AAC(Max.)	140,000	105,000	260,000	180,000	345,000	495,000	385,000	1,910,000
Hardwood								
Harvest	147,761	109,557	90,986	66,200	60,241	110,379	194,569	779,693
Hardwood								
AAC (70%)	125,000	95,000	215,000	90,000	185,000	305,000	235,000	1,250,000
Hardwood								
AAC (Max.)	190,000	145,000	310,000	125,000	270,000	430,000	345,000	1,815,000

			For	est Products Marke	ting Board Sal	es\$		
							York	
	Carleton-		North		South East	Southern	Sunbury	
Year	Victoria	Madawaska	Shore	Northumberland	NB	NB	Charlotte	Total
2007-08	7,714,003	5,399,255	3,878,309	2,444,097	4,743,626	7,755,329	9,527,616	41,462,235
2008-09	7,531,012	4,168,563	3,384,704	917,372	4,012,493	5,099,530	7,581,709	32,695,383
2009-10	5,384,809	3,856,060	2,518,514	517,901	3,327,433	4,396,302	7,089,168	27,090,187
2010-11	8,847,112	4,055,273	3,183,222	1,032,416	4,483,899	5,646,943	6,954,290	34,203,155
2011-12	8,317,063	5,692,710	5,287,399	1,589,679	7,280,015	8,937,481	8,787,461	45,891,808
2012-13	7,708,280	7,365,283	6,209,351	2,341,227	6,195,271	11,643,389	9,080,488	50,543,289
2013-14	10,828,824	10,081,022	6,803,711	4,752,291	9,949,186	22,350,491	13,336,721	78,102,246
2014-15	10,822,864	7,587,292	6,467,140	6,280,849	10,424,132	15,438,242	9,281,149	66,301,668
2015-16	15,830,539	10,635,742	7,662,715	6,948,588	11,215,054	12,802,239	8,151,419	73,246,296
2016-17	15,431,461	10,431,716	7,625,007	8,235,854	9,370,499	14,354,767	10,399,983	75,849,287
Average	9,841,597	6,927,292	5,302,007	3,506,027	7,100,161	10,842,471	9,019,000	52,538,555

Appendix B – Forest Products Marketing Board Silviculture Revenue and Expenditures

			F	orest Product	s Marketing Boa	ard		
2016-17							York	
Silviculture	Carleton-		North	Northum-	South East	Southern	Sunbury	
Program	Victoria	Madawaska	Shore	berland	NB	NB	Charlotte	Total
GNB Silv.								
Program								
Funding (\$)	\$ 478,174	\$ 550,000	\$ 771,550	\$ 450,179	\$ 854,955	\$ 879,209	\$ 852,038	\$ 4,836,105
Private Silv.								
Program								
Funding	\$ 74,802	\$ 60,124	\$ 156,000	\$ 123,119	\$ 147,529	\$ 174,788	\$ 64,592	\$ 800,954
Total Silv.								
Program	# 550 070	CO10 101	\$ 007 550	Ф 5 70 000	# 4 000 404	Φ 4 050 00 7	# 040 000	A. F. 007.050
Funding (\$)	\$ 552,976	\$ 610,124	\$ 927,550	\$ 573,298	\$ 1,002,484	\$ 1,053,997	\$ 916,630	\$ 5,637,059
GNB Cost	000/	000/	000/	700/	0.50/	000/	000/	000/
Share %	86%	90%	83%	79%	85%	83%	93%	86%
Direct GNB								
Silv. Program	Ф 45C 044	Ф 444 O4E	Ф con ono	Ф 400 OCO	Ф CO4 455	¢ coo o40	¢ 700 000	Ф 4 000 4C0
Expenditures Direct GNB	\$ 456,941	\$ 444,045	\$ 628,000	\$ 402,368	\$ 684,455	\$ 698,012	\$ 708,339	\$ 4,022,160
Silv. Program Expense %	83%	81%	81%	89%	80%	79%	83%	83%
Silv. Program	03%	0170	0170	0970	00%	1970	03%	03%
Administration								
Expense %	17%	19%	19%	11%	20%	21%	17%	17%
Total GNB	17.70	1370	1370	1170	2070	Z 1 /0	17 70	17 70
Program								
Funding	\$ 478,174	\$ 550,000	\$ 771,550	\$ 450,179	\$ 854,955	\$ 879,209	\$ 852,038	\$ 4,836,105
- unang	Ψ 110,117	+ 000,000	ψ 11 1,000	ψ 100,170	ψ 00 1,000	ψ 0.0, <u>200</u>	\$ 00 2 ,000	ψ 1,000,100

Appendix C – Forest Products Marketing Board Financial Reporting

	Forest Products Marketing Board Balance Sheet Summary							
CV	MAD	NSH	NTH	SENB	SNB	YSC	Total	
926,784	765,424	561,182	581,554	654,367	904,073	945,257	5,338,641	
-	-	23,744	-	-	5	-	23,749	
1,808	9,103	354,185	8,588	67,639	-	42,784	484,107	
-	220,192	-	_	-	-	-	220,192	
928,592	994,719	939,111	590,142	722,006	904,078	988,041	6,066,689	
759,519	17,461	138,631	175,337	81,673	31,214	338,341	1,542,176	
-	-	113,500	70,000	-	-	-	183,500	
759,519	17,461	252,131	245,337	81,673	31,214	338,341	1,725,676	
169,073	977,258	686,980	344,805	-	-	470,936	2,649,052	
-	-	-	-	640,333	872,864	178,764	1,691,961	
928,592	994,719	939,111	590,142	722,006	904,078	988,041	6,066,689	
Mar 31	Mar 31	Mar 31	Mar 31	Mar 31	Mar 31	Mar 31		
	926,784 - 1,808 - 928,592 759,519 - 759,519 169,073 - 928,592	CV MAD 926,784 765,424	CV MAD NSH 926,784 765,424 561,182 - - 23,744 1,808 9,103 354,185 - 220,192 - 928,592 994,719 939,111 759,519 17,461 138,631 - - 113,500 759,519 17,461 252,131 169,073 977,258 686,980 - - - 928,592 994,719 939,111	CV MAD NSH NTH 926,784 765,424 561,182 581,554 - - 23,744 - 1,808 9,103 354,185 8,588 - 220,192 - - 928,592 994,719 939,111 590,142 759,519 17,461 138,631 175,337 - - 113,500 70,000 759,519 17,461 252,131 245,337 169,073 977,258 686,980 344,805 - - - - 928,592 994,719 939,111 590,142	CV MAD NSH NTH SENB 926,784 765,424 561,182 581,554 654,367 - - 23,744 - - 1,808 9,103 354,185 8,588 67,639 - 220,192 - - - 928,592 994,719 939,111 590,142 722,006 759,519 17,461 138,631 175,337 81,673 - - 113,500 70,000 - 759,519 17,461 252,131 245,337 81,673 169,073 977,258 686,980 344,805 - - - - 640,333 928,592 994,719 939,111 590,142 722,006	CV MAD NSH NTH SENB SNB 926,784 765,424 561,182 581,554 654,367 904,073 - - 23,744 - - 5 1,808 9,103 354,185 8,588 67,639 - - 220,192 - - - - 928,592 994,719 939,111 590,142 722,006 904,078 759,519 17,461 138,631 175,337 81,673 31,214 - - 113,500 70,000 - - 759,519 17,461 252,131 245,337 81,673 31,214 169,073 977,258 686,980 344,805 - - - - - - 640,333 872,864 928,592 994,719 939,111 590,142 722,006 904,078	CV MAD NSH NTH SENB SNB YSC 926,784 765,424 561,182 581,554 654,367 904,073 945,257 - - 23,744 - - 5 - 1,808 9,103 354,185 8,588 67,639 - 42,784 - 220,192 - - - - - 928,592 994,719 939,111 590,142 722,006 904,078 988,041 759,519 17,461 138,631 175,337 81,673 31,214 338,341 - - 113,500 70,000 - - - 759,519 17,461 252,131 245,337 81,673 31,214 338,341 169,073 977,258 686,980 344,805 - - - 470,936 - - - 640,333 872,864 178,764 928,592 994,719 939,111 590,142	

:	Forest Products Marketing Board Income Statement Summary							
2016-17	CV	MAD	NSH	NTH	SENB	SNB	YSC	Total
Revenue								
Wood Sales Cost of	15,431,461	10,431,716	7,625,007	8,235,854	9,370,499	14,354,767	10,399,983	75,849,287
Wood Sales	15,389,882	10,126,335	7,624,763	7,963,997	9,368,615	14,050,901	10,135,646	74,660,139
Net Sales	41,579	305,381	244	271,857	1,884	303,866	264,337	1,189,148
Fees, Levies & Other	381,303	(27,384)	316,415	718,599	301,297	1,074,014	916,630	3,680,874
Net Revenue	422,882	277,997	316,659	990,456	303,181	1,377,880	1,180,967	4,870,022
Expenditures	242,313	155,463	245,524	848,408	277,006	1,423,267	743,686	3,935,667
Net Income (Loss)	180,569	122,534	71,135	142,048	26,175	(45,387)	437,281	934,355

Change from Previous Year	2016-17	2015-16	Variance	% Change
Assets (\$)	6,066,689	5,680,487	386,202	+7%
Liabilities (\$)	1,725,676	2,206,453	(480,777)	-28%
Retained Earnings (\$)	1,691,961	1,579,826	112,135	+7%
Net Revenue (\$)	4,870,022	5,163,750	(293,728)	- 6%
Expenditures (\$)	3,935,667	4,562,602	(626,935)	-16%
Net Income/ (Loss) (\$)	934,355	601,148	333,207	+55%

Wood Sales (\$)	75,849,287	73,246,296	2,602,991	+4%
Softwood Production (x 1,000 m3)	1,463	1,395	68	+5%
Hardwood Production (x 1,000 m3)	780	621	159	+26%
Total Production (x 1,000 m3)	2,243	2,016	227	+11%

Appendix D – Forest Products Marketing Board Contact Information

Carleton-Victoria Forest Products Marketing Board

151 Perkins Way, Florenceville, NB, E7L 3P6
Agent: Carleton-Victoria Wood Producer's Association

Madawaska Forest Products Marketing Board

870 Canada Street, P. O. Box 5 Edmundston, NB, E3V 3X3

North Shore Forest Products Marketing Board

2807 Miramichi Avenue, P. O. Box 386 Bathurst, NB, E2A 3Z3 Agent: North Shore Forestry Syndicate Inc.

Northumberland County Forest Products Marketing Board

271 McMurdo Street, Industrial Park P. O. Box 494, Miramichi, NB, E1V 3M6 Agent: Northumberland Co. Woodlot Owners and Pulp Producers Assoc. Inc.

South East New Brunswick Forest Products Marketing Board

P. O. Box 5074, Shediac, NB, E4P 8T8 (Site Location: 3384 Rte 132, Scoudouc, N.B. E4P 3S7)

Southern New Brunswick Forest Products Marketing Board

P. O. Box 4473, Sussex, NB, E4E 5L6 Agent: SNB Wood Co-operative Limited (Site Location: 13 Drurys Cove Rd, Sussex, N.B. E4E 4E4)

York-Sunbury-Charlotte Forest Products Marketing Board

P.O. Box 424 – Station A Fredericton, NB, E3B 4Z9 Chairman: Roy McLellan Manager: Linda Bell Telephone: (506) 392-5584 Fax: (506) 392-8290 Email: info@cvwpa.ca

Chairman: Charles Albert Manager: Rodrigue Bellefleur Telephone: (506) 739-9585 Fax: (506) 739-0859 Email: odvdm@nbnet.nb.ca

Chairman: Mario Comeau Manager: Patrick Doucet Telephone: (506) 548-8958 Fax: (506) 548-1165 Email: nsfpmb@nbnet.nb.ca

Chairman: Jean-Guy Comeau Acting Manager: Paula Creamer Telephone: (506) 622-7733 Fax: (506) 622-6317 Email: woodlot@nbnet.nb.ca

Chairman: Joseph Murphy Manager: Lisa Barkley Telephone: (506) 532-1150 Fax: (506) 532-6500 Email: senbmb@nb.aibn.com

Chairman: John Sabine Manager: Pam Folkins Telephone: (506) 433-9860 Fax: (506) 433-3623 Email: pfolkins@snbwc.ca

Chairman: Rodney Mott Manager: Erica O'Donnell Telephone: (506) 444-6644 Fax: (506) 444-6630 Email: ysc@nbnet.nb.ca